

COUNCIL 16 OCTOBER 2019
CABINET RECOMMENDATIONS

Details of a recommendation to Council made at the Cabinet meeting held on 26 September 2019 is set out below:

A report on operation of the café and bar at the Capitol was noted. The Cabinet Member reported that on 31 March 2019 the contract for the operation of the cafe and bar at The Capitol had ended. As previous tender exercises had resulted in few applications, it was proposed to trial managing the service in-house. The trial began on 1 April, 2019.

Over the eight years of the most recent external contract, the average net income per annum had been £24,000. The expected net income from the direct management was £72,000. An increase of almost £50,000. So far, the new direct management had delivered £16,100 net income which was in line with projections. The bar and café level of business fluctuated in-line with the programme of shows and films at The Capitol and a significant percentage of income was delivered through the Christmas period.

Recommendation

- i) That approval be given that the café and bar at The Capitol be managed directly in-house.

Reasons for Recommendations

- i) To enable the development of the café and bar offer in order to further improve customer service and increase net return thus reducing the overall cost of running The Capitol.